



Session 3 establishes the basis for the church's being a "going" group of people. Participants discover why many people are timid about the witnessing encounter as well as learn different witnessing styles. A simple gospel presentation that can be easily learned and given will be introduced in this session.

Goals for Session 3:

1. To train participants to use neutral words as a method to enter into a dialogue with an unbeliever about Jesus Christ.
2. To equip participants with a simple presentation of the gospel so they can use it to lead others to faith in Christ.

Last session we taught about the basics of making an effective visit in the home. In this session we will cover the basics of making a simple one-on-one gospel presentation to lead a person to Christ.

I. The Biblical Basis for "Going Out."

A. Levels of Evangelism. (G.R.O.W. works in all these levels)

1. Reaching our family. Biological growth. Leading people to Christ within the parameters of the local church. [Andrew reaches his brother Peter]
2. Reaching people like us (homogenous groups)—Friends, Neighbors, co-workers, etc. [Philip reaches Nathaniel. Christ reaches Nicodemus]
3. Cross "barriers" to reach a soul for Christ. (Racial, Ethnic, Cultural, etc.) [Christ reaches the woman at the well]
4. Cross ALL "barriers" to reach a soul for Christ (Missionary work on a foreign field – Language). [Philip reaches the Ethiopian eunuch; Paul at Philippi, Mars Hill, etc.]

B. Directives of Evangelism. On what basis do we "go out." We go out under the authority of Christ as His Ambassador. But what is our Biblical basis for going out? Our mandate?

1. The perishing harvest (John 4:34-38)

2. Following Jesus means doing what He does (Mark 1:17—Great promise)
3. The purpose of Christ (John 20:21 cf. Luke 19:10)
4. The command of Christ (Acts 1:8)
5. The need of the lost (Rom. 10:13-15).

- G.R.O.W. is _____ —not passive. It is _____ —not reactive.

II. One of the greatest obstacles to witnessing is FEAR. This must be overcome.

- Fear cripples (Prov 29:25) and does not come from God (2 Tim. 1:7).
 - A. Lack of personal assurance
 - B. Lack of training / confidence. We don't know what to say. Fullness of Holy Spirit.
 - C. Personal ego. We fear what someone may think of us. Fear of rejection. Remember, you are under the authority of Christ.
- Once a person overcomes crippling effect of fear, he is ready to witness.

III. Methods of witnessing. (Two basic types of witnessing styles).

- A. **Monologue**—One person does most of the talking (like a teacher/preacher). Addressing the masses.
- B. **Dialogue**—To _____ with another—One-on-one. Interactive discussion (talking back and forth). This is the method that G.R.O.W. employs.
 - The method Jesus used with Nicodemus (John 3). Also, Philip and the Ethiopian eunuch (Acts 8); Paul and Silas at Philippi (Acts 16).

IV. The TRANSITION from secular to spiritual. A Bridge.

- A. Use the **F.O.R.M.** dialogue (last lesson).
 - **F = Family**
 - **O = Occupation**
 - **R = Religious / church background**—“Have you come to a point in your spiritual life where you are absolutely sure you have eternal life?” Or, “Are you a Christian?” [If they say, “Yes,” a good follow-up question would be, “What do you mean by that?”]
 - **M = Message**

- B. Use **Neutral** words (death, crisis, illness, marriage, family, future, school/education, reading/books, etc.).
- Be alert to these kinds of words that may act as a “springboard” to a discussion about spiritual things. (Example of this are found throughout the bible: Woman at the well; Ethiopian eunuch; Paul at Mars’ Hill).
 - For example, “I don’t know how I could face a crisis (or tragedy) like that without the help of the Lord.”
 - Or, “I don’t know how I could raise my children in the world today without the help of the Lord.”
 - “What is the most wonderful thing you’ve ever read? Have you ever read the Bible? Can I tell you the most amazing truth I’ve ever read?”
 - Or, “There was a time I did not like going to church or reading the Bible. But something happened that changed that.”

V. The Gospel presentation (Roman’s Road)

- A. **Need** for salvation (Rom 3:23). ILLUS. Three sins a Day.
- Transitional statement: Heaven wouldn’t be heaven with the presence of sin, right? Something must be done to remove sin.”
- B. **Provision** of salvation (Rom. 5:8).
- Transitional statement: “Would you be willing to allow Jesus to do something for you that you cannot do for yourself?”
- C. **Offer** of salvation (Rom. 6:23). Salvation is a GIFT.
- Transitional statement: “Is there any reason why you would want to receive this gift right now?”
- D. **Acceptance** of salvation (Rom 10:9-10).
- “May I lead you in prayer to accept Christ as your Lord and Savior?”

SUMMATION: Follow-up.